|  |  |  |
| --- | --- | --- |
| **Fabrikam 2023 年度利润表** |  |  |
|  |  |  |
| **利润表** | **去年（美元）** | **今年（美元）** |
| **收入** |  |  |
| 云计算 | 30,650,000 | 35,300,000 |
| 人工智能 | 8,350,000 | 22,845,000 |
| IT 服务 | 90,325,000 | 82,369,000 |
| 许可证费用 | 15,300,000 | 18,275,000 |
| **总收入** | 144,625,000 | 158,789,000 |
|  |  |  |
| **销货成本 (COGS)** |  |  |
| **产品销售成本** |  |  |
| 直接材料成本 | 15,872,000 | 18,500,000 |
| 直接人工成本 | 21,570,000 | 25,150,000 |
| 制造费用 | 8,500,000 | 9,890,000 |
| **产品销售总成本** | 45,942,000 | 53,540,000 |
|  |  |  |
| **毛利润** | 98,683,000 | 105,249,000 |
|  |  |  |
| **运营费用** |  |  |
| 销售费用 | 9,370,000 | 10,250,000 |
| 研究和开发 | 4,595,000 | 5,120,000 |
| 一般及行政开支 | 12,050,000 | 12,447,000 |
| 折旧及摊销 | 6,125,000 | 6,210,000 |
| **总运营费用** | 32,140,000 | 34,027,000 |
|  |  |  |
| **经营收入（息税前利润）** | 66,543,000 | 71,222,000 |
|  |  |  |
| **其他收入及支出** |  |  |
| 利息收入 | 824,650 | 876,200 |
| 利息支出 | -3,510,000 | -3,675,000 |
| 杂项收入 | 320,560 | 315,750 |
| **其他收入及支出总额** | -2,364,790 | -2,483,050 |
|  |  |  |
| **税前利润 (EBT)** | 64,178,210 | 68,738,950 |
|  |  |  |
| **所得税费用** |  |  |
| 联邦所得税费用 | 13,477,424 | 14,435,180 |
| 明尼苏达州所得税费用 | 6,289,465 | 6,736,417 |
| **所得税费用总额** | 19,766,889 | 21,171,597 |
|  |  |  |
| **净收入** | 44,411,321 | 47,567,353 |